

July 27, 2026

THE BOTTOM LINE

For **July 12–18**, hotel occupancy rose year over year in the Florida Keys (+5.9%) and Key West (+6.3%) on flat-to-lower rate. Vacation rentals for **July–October** are pacing at **\$14.3M**, up **23.9%** over last year per Key Data's latest pull, which now reflects a correction for a property manager portfolio transition.

JULY 12–18 REVPAR · FLORIDA KEYS

\$216.86

▲ 5.4% vs LY

ADR \$276.56 · Occ 78.4%

JULY 12–18 REVPAR · KEY WEST

\$212.14

▲ 4.0% vs LY

ADR \$264.97 · Occ 80.1%

VACATION RENTAL REVENUE

\$14.3M

▲ 23.9% vs LY

July–Oct on the books

HOTEL PERFORMANCE

Source: STR/CoStar · weekly, July 12–18 vs. same week LY

- ◆ **Florida Keys occupancy up 5.9% YoY.** Occupancy reached 78.4%, up from 74.0% last year. ADR held nearly flat at \$276.56 (-0.5%), so the RevPAR gain to \$216.86 (+5.4%) came from occupancy.
- ◆ **Key West occupancy up 6.3% YoY.** Occupancy hit 80.1%, up from 75.3%. ADR eased 2.2% to \$264.97; RevPAR still rose to \$212.14 (+4.0%).

HOTEL FORWARD OUTLOOK

Source: TravelClick D360

JUL	AUG	SEP	OCT
+9.2%	+1.6%	+15.9%	+5.8%
Occ	Occ	Occ	Occ

- ◆ **Occupancy on the books is ahead of last year in every month through October.** All four months show positive YoY occupancy per D360.
- ◆ **September is the strongest month (+15.9% Occ); August the softest (+1.6% Occ).** No single month is driving the trend.

VACATION RENTAL PACING

Source: Key Data · as of 7/24/26 vs. same point LY (7/25/25)

JUL	AUG	SEP	OCT
+26.5%	+12.8%	+36.0%	+24.8%
\$6.6M	\$3.2M	\$1.8M	\$2.7M

- ◆ **\$14.3M on the books** for July–October, up \$2.8M (+23.9%) over the same point last year.
- ◆ **Growth is spread across all four months**, not concentrated in one. ADR is also up 10.3% (\$473 vs. \$429), so the gain reflects both more bookings and higher rates.

Figures reflect a Key Data correction for a double-counted booking issue tied to a property manager portfolio transition, plus an updated market supply count (~40 fewer units). Prior VR figures shared with the board should be treated as superseded by this pull.

MARKET CONTEXT: GAS PRICES & TRAVEL COSTS

Source: Future Partners, State of the American Traveler, July 2026

\$3.70 National avg. gas price/gal, down from a \$4.43 peak but above \$3.25 a year ago	31.5% Cite gas cost as a travel deterrent, up from 12.0% in February
51.9% Would cut back on road trips this summer if gas prices don't come down	87.5% Still show strong excitement for leisure travel in the next 12 months